voltalia

DISTRIBUTION

BUSINESS LINE

We are ready for the future...

Are you?

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"When you choose Voltalia as Distributor, you choose a reliable companion that will always be available for you during the whole process to back up the success of your projects."

THE COMPANY

Voltalia is an international renewable energies company producing electricity from many sources (wind, solar, hydro, and biomass, combining storage solutions), with 1 GW either in operation or construction of own projects and recently announced ambitious new targets for 2023 of total capacity in operation or construction above 2.6 GW.

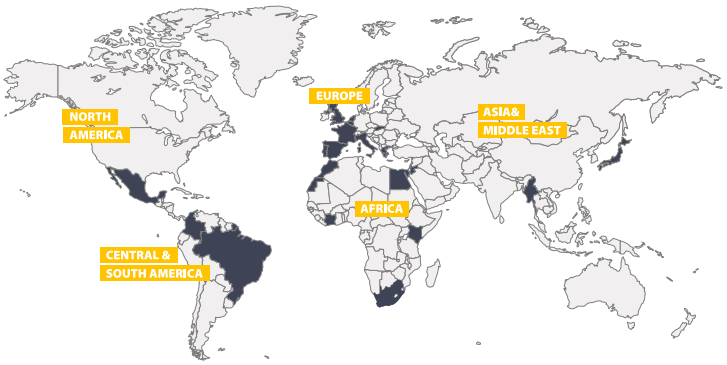
In addition to generating and selling electricity from self-owned assets (IPP), the Company provides services (EPC, O&M) to third-party Clients. Voltalia operates in 20 countries over 4 continents with more than 600 employees worldwide.

Acting as a Distributor on a global scale, since 2008, enabled us to supply more than 900 MW of solar PV technology, making sure that distribution is always accompanied by knowledge and services that add value for/to our customers, in the residential and industrial sector.

The distribution business line of Voltalia, is specialized in the distribution of Solar Equipment: modules, inverters, mounting systems, kits, PV components and its own PV modules brand - Mprime.

On the distribution, our aim is to provide added value solutions to meet our clients' requirements and contribute to the expansion of their business, building a real partnership with them.

Flexibility, excellence in service and continuous technological innovation are our guidelines, conceived to provide installers worldwide with the best offer for all kinds of PV installations: ground based, rooftop, BIPV, small generation and off-grid.



YOUR PV PARTNER

We are more than a sustainable solutions partner/provider, we also aim to contribute to expand your business, building a strong partnership that will benefit both parties.

- Our team is devoted in finding the best solutions and products to fulfill your PV requirements.
- Our more than 12 years PV expertise and know how guarantee the quality and reliability of the products and solutions we distribute.
- We are flexible, and we supply customized solutions.

WE FOCUS NOT ONLY ON THE PRODUCT, BUT ALSO ON THE SERVICE:

- Personalized Commercial Attention / Local dedicated Sales Force;
- Technical support / Training workshops;
- Logistics and Warehousing:
  - Flexible Logistics provided by large and reliable International and local logistics network;
- After Sales Service;
- Team with local presence;
- We speak your language.

We are ready for the future. Our intensive and continuous technological innovation efforts will result in the development of the products and solutions, you are waiting for.

Our Mission

Voltalia Distribution business line commitment is much more than towards quality and service; we are also highly involved in the environmental protection and in the research and development of new photovoltaic solutions to build together with our clients and partners a safer and greener future.

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EQUIPMENT AND SOLUTIONS

Our specialized scope in the distribution of PV modules, Inverters, Mounting Systems, kits and components, has a complete and highly adaptable portfolio of products to fulfill each clients' needs.

Focus on high quality equipment with outstanding warranty, high efficiency and life performance. We carefully select our partners, according to a rigorous quality standard.

Modules

- Complete portfolio Range of PV modules solutions, starting from Poly Standard up to the latest technology available on the market.

Inverters

- Industrial/Commercial and residential scale solutions provided by top selected brands;
- Future ready storage solutions.

Mounting System

- Mounting system adapted to nearly any applications (Rooftop, ground and Carport Solutions);
- Customized solution according to the clients' requests.

Components

- Cables and connectors;
- AC/DC electrical boards;
- Monitorization Systems.

Solar Energy Kit

- Modular kits (master + slave): plug & play concept;
- Kits with grid and OFF grid connection;
- Kits with storage Solutions.

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